

Figure 1.1 Real Time Display for the Top Ten Bids

Field	Bid Value (X)	
1	Х	Winning or high bidder when two minute timer runs to zero
2	X	_
3	X	
4	X	
5	X	_]
6	X	_]
7	X	
8	X	
9	X	
10	x	

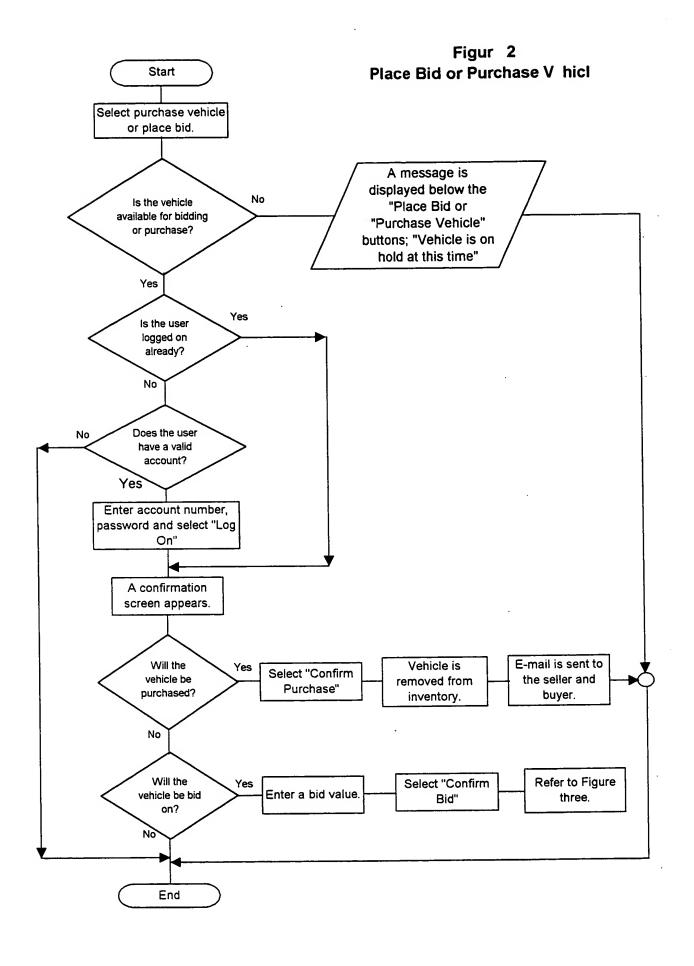
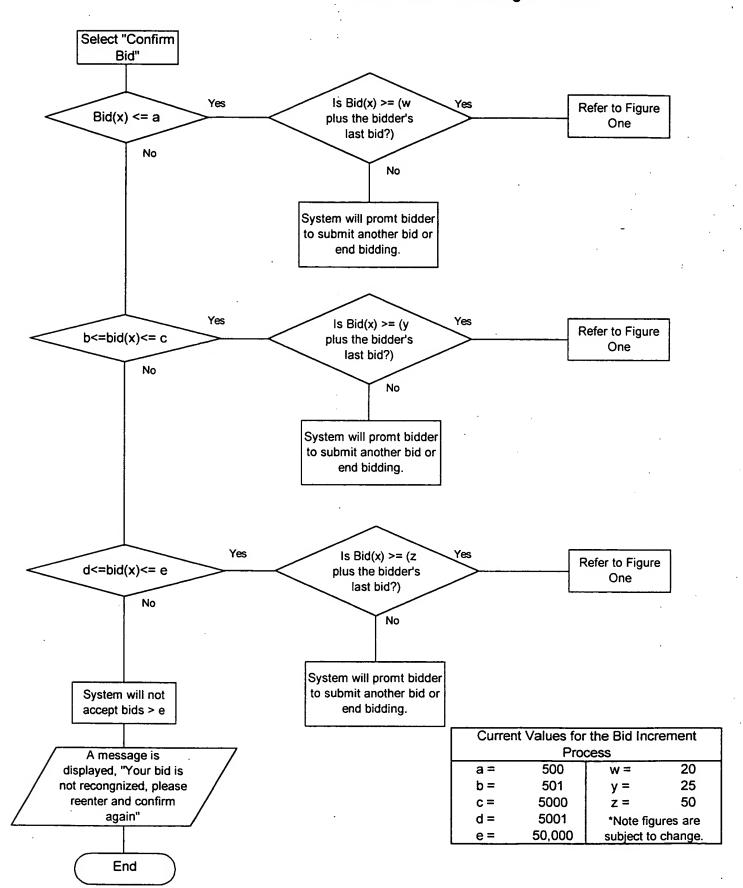


Figure 3
Confirm Bid-Monitoring th Increm nt



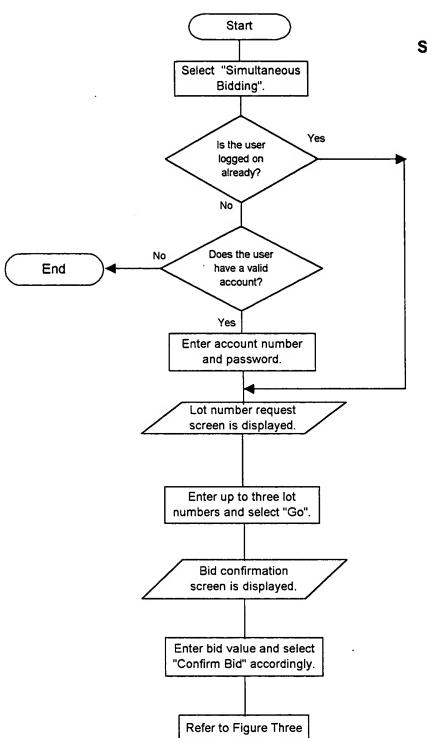
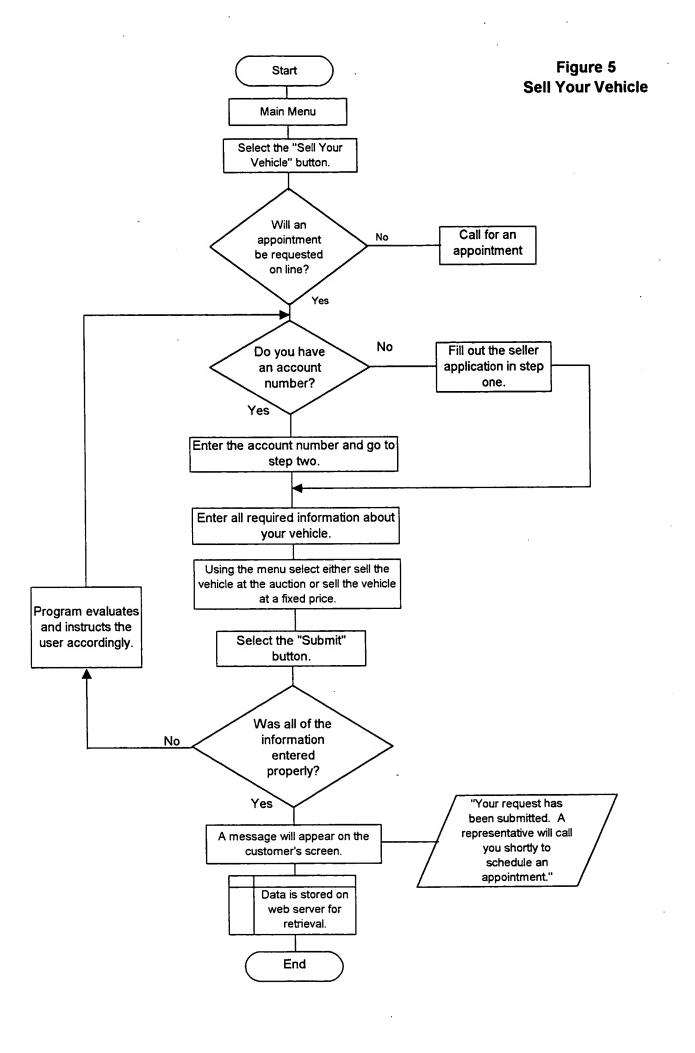
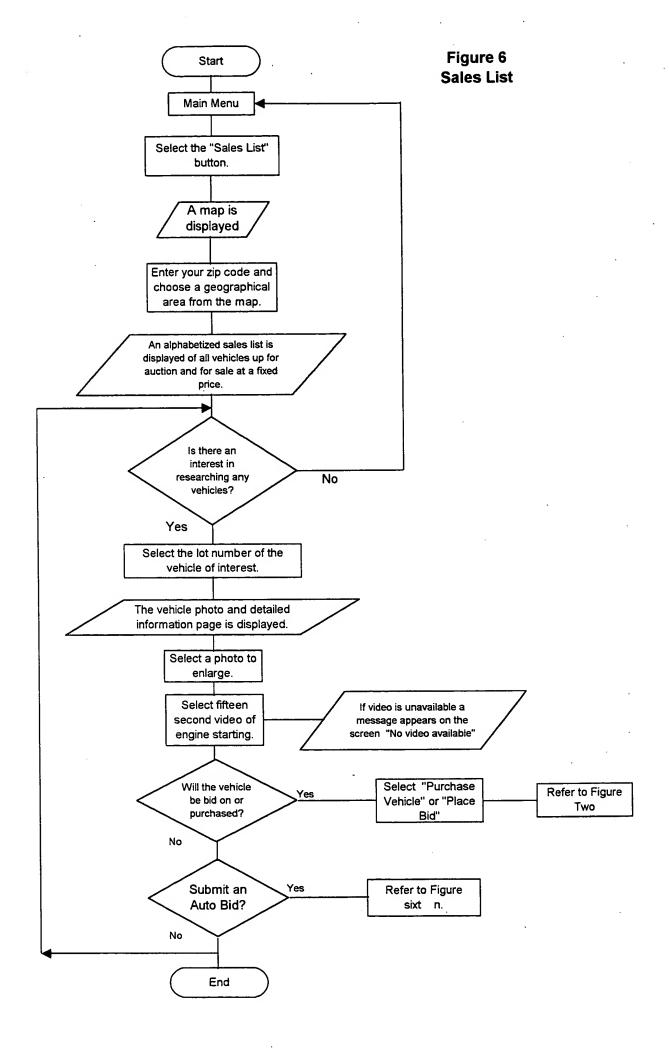
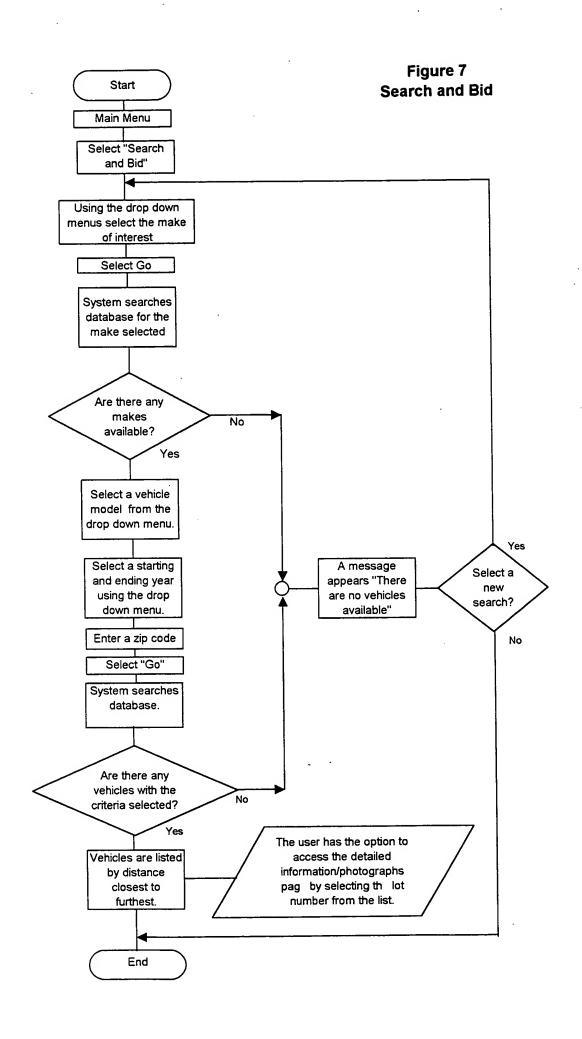
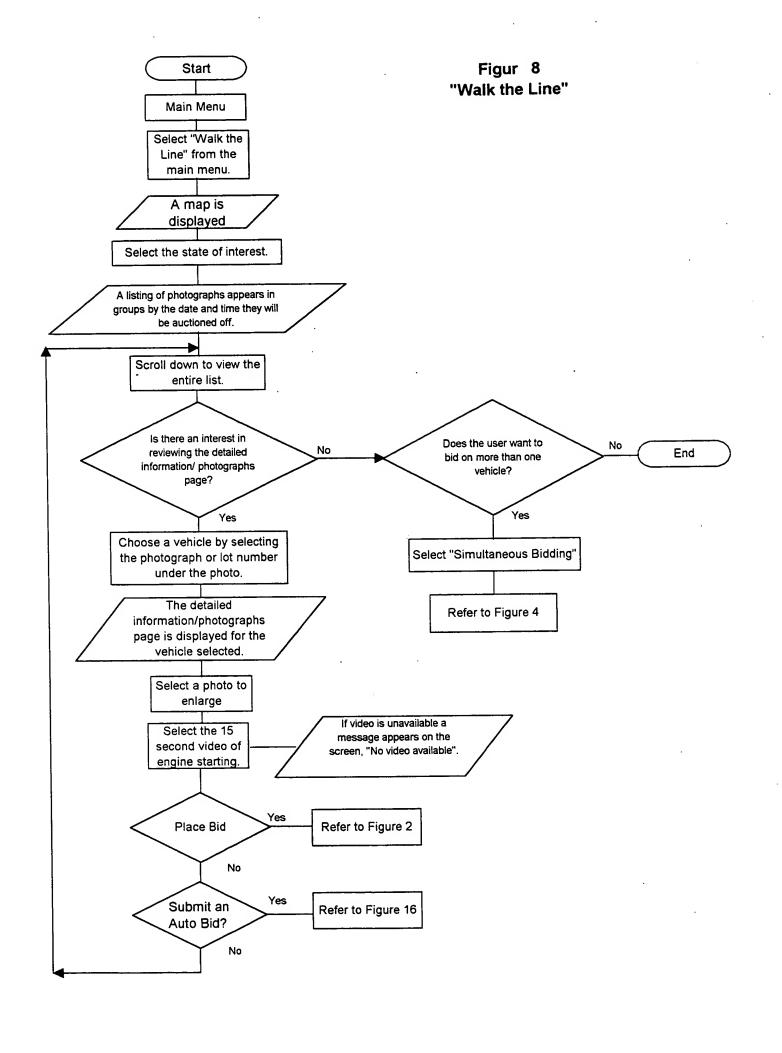


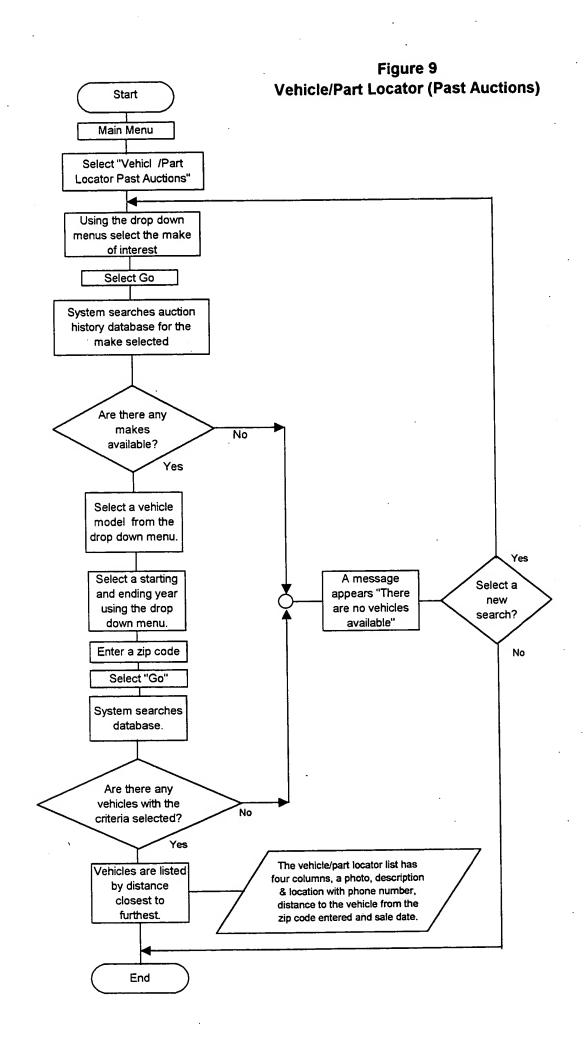
Figure 4
Simultaneous Bidding

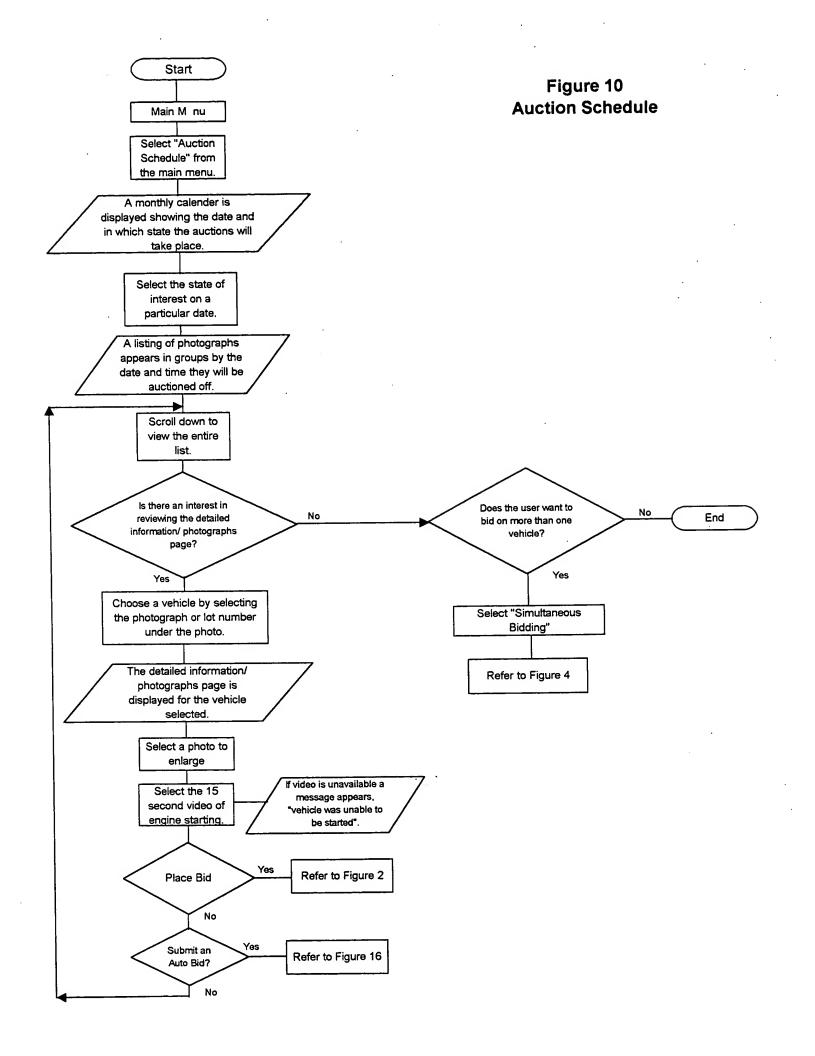




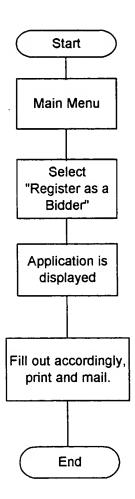


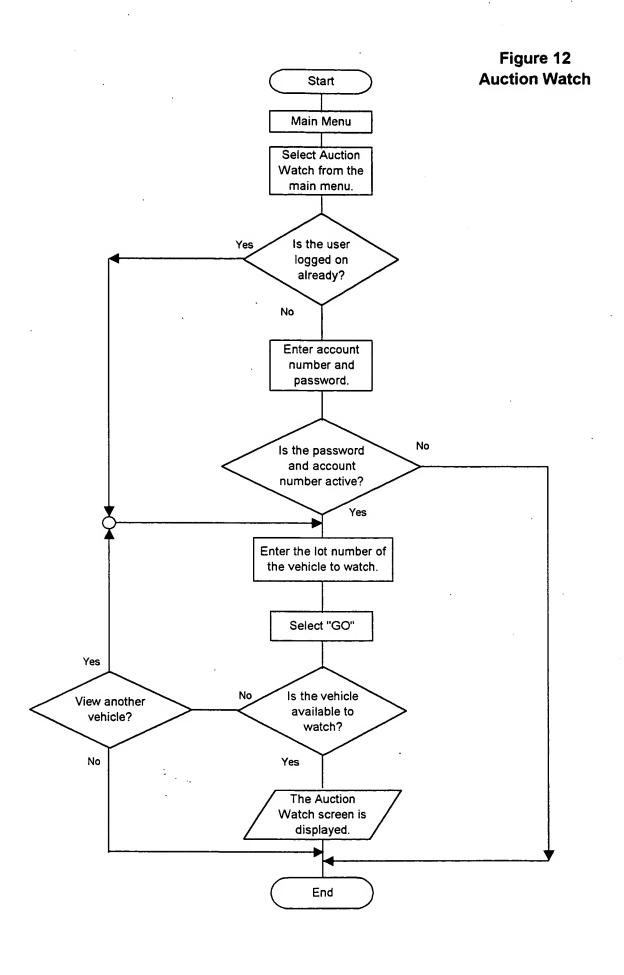






Figur 11 R gist ras a Bidd r





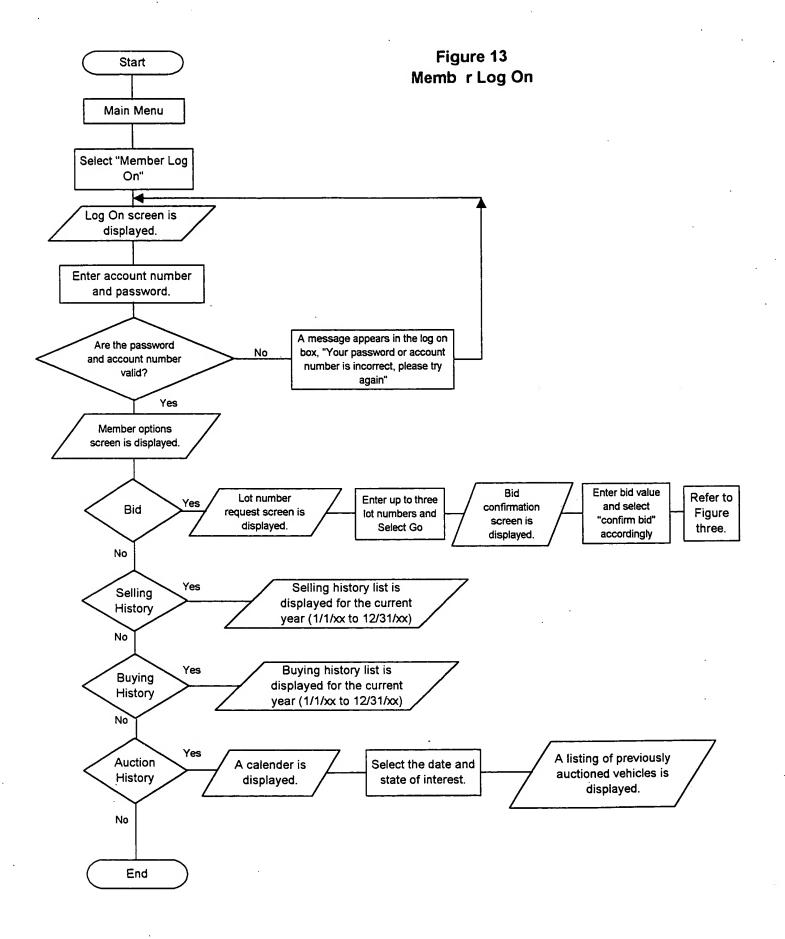


Figure 14
Front Pag Photos

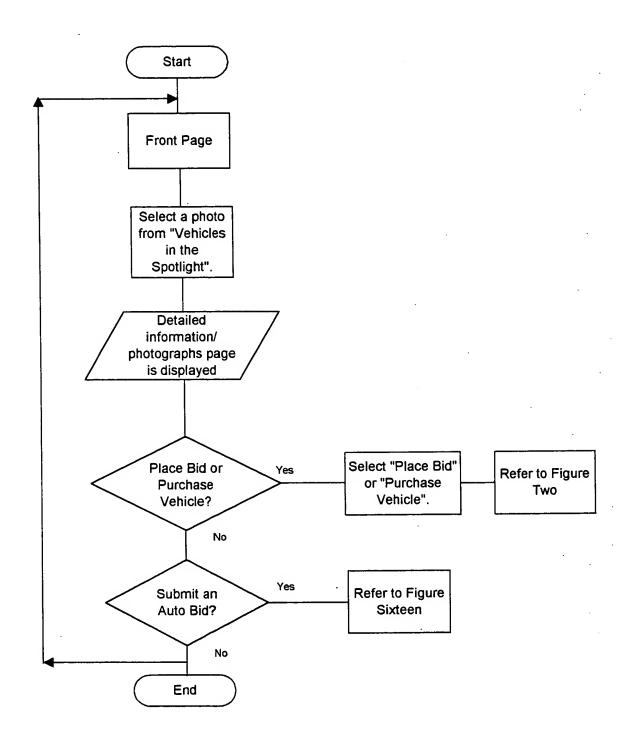
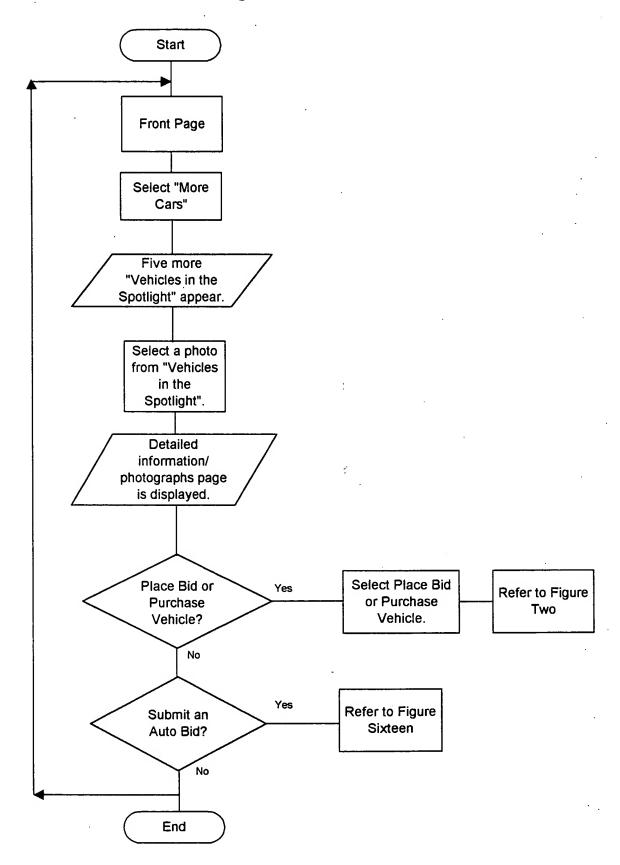


Figure 15
Front Page Mor Cars



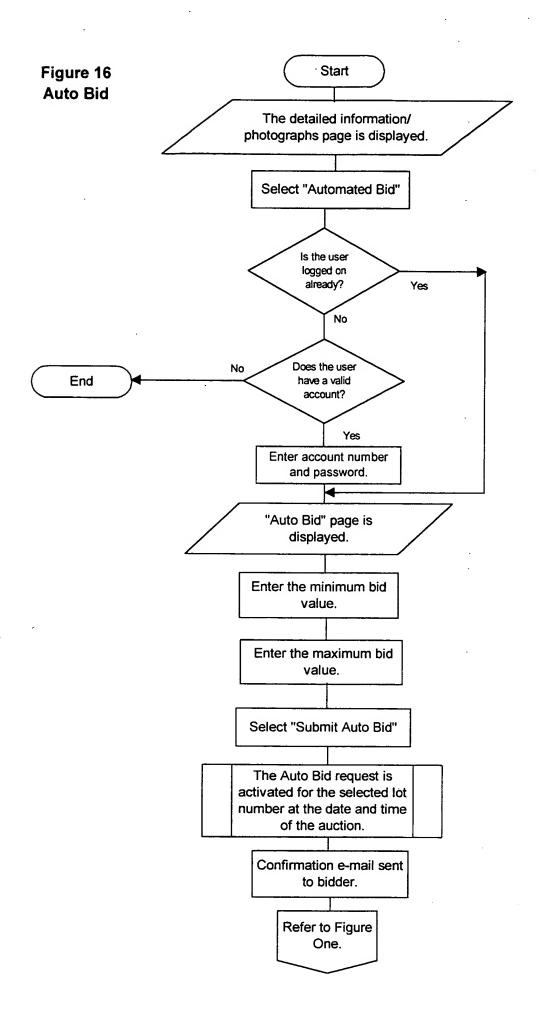
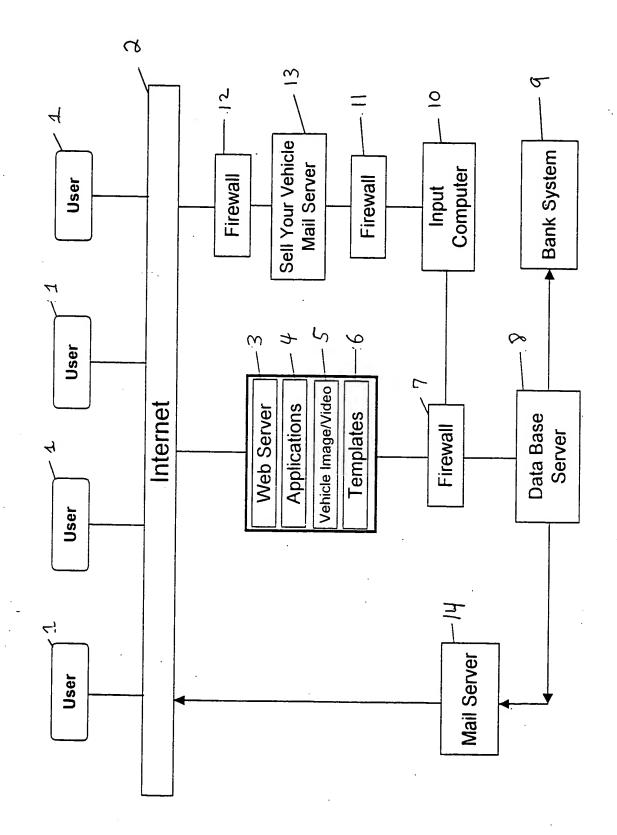
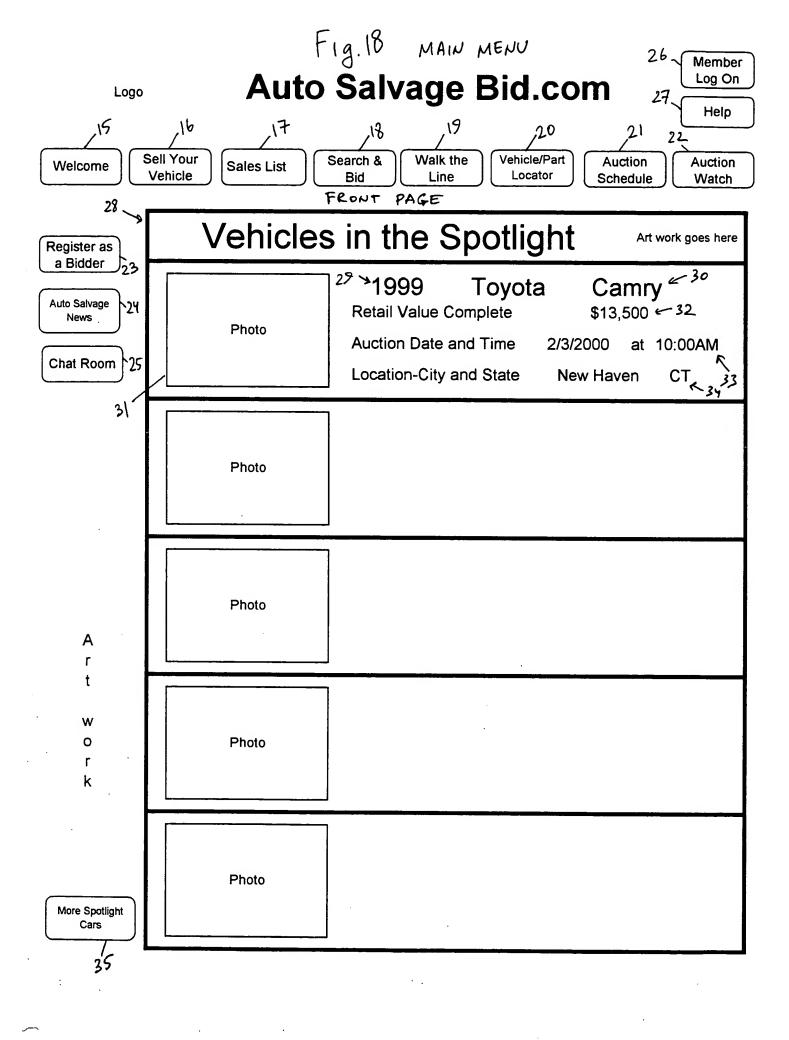


Figure 17
Operational Overview of Auto Salvage Bid's Auction Website





#### FIG. 19

#### Welcome

Auto Salvage Bid.com provides auto dealers and self-insured parties a cost effective and convenient way to sell vehicles through our on line auction or fixed price sales. Our second purpose is to provide auto dealers with an extremely convenient and economical way to purchase vehicles on the Internet.

This company is exclusively an on line auction, modeled after a live auction. Auto Salvage Bid.com auctions small lots of vehicles throughout the day. The auction gives each bidder a short period of time to beat the highest bidder and reset the clock. Potentially, the highest bidder has the ability to own a vehicle in less than three minutes! Why leave the office?

Unlike a live auction, Auto Salvage Bid.com also offers the bidder, who is not available at the time of the auction, the flexibility of placing a bid through the automated bidding feature. With this feature you can become the winning bidder even while playing a round of golf!

Lastly, the company offers vehicles at fixed prices. This option gives the seller the freedom to set a fair price and move the vehicle as soon as it is posted.

We do all of the dirty work. For the seller it is as easy as picking up the phone or applying on line for our service. We take the pictures, fill out the forms and input the information for you! For the buyer there is no waiting. Just like a live auction the high bidder wins quickly. You do not have to wait for days like other auction sites to find out if you own the vehicle.

The company discloses a substantial amount of information about each vehicle to promote a high level of comfort for both the seller and the buyer. Auto Salvage Bid.com is committed to making your on line bidding experience an enjoyable one.

### Fig. 20 **Auto Salvage Bid.com**

Member Log On Help

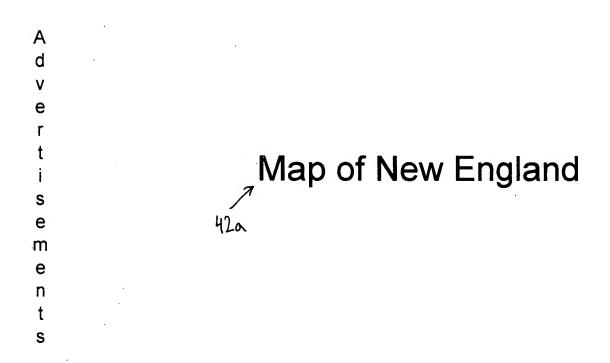
Search & Walk the Vehicle/Part Auction

Welcome	Vehicle Sales List Bid Line Locator Schedule Watch					
Register as a Bidder	Selling Your Vehicle					
Auto Salvage News	Request an appointment in 3 easy steps					
Chat Room	Step One Backround Information					
	If you have an account with Auto Salvage Bid.com enter it below and go to step two.  Account Number					
	If you do not have an account with us please fill out the following information:					
38	First Name Last Name  Driver's License Number Date  Company Name Telephone					
	Street Fax City Hours of Availability Zip Code State E-mail					
	Step Two Vehicle Information					
<i>3</i> 9	Please enter the required information about your vehicle     Year					
	Sell your vehicle at the auction or for a fixed price?					
40	Step Three Submit Your Request					
70	Submit					

# Fig. 21 Auto Salvage Bid.com

Member Log On Help

Vehicle/Part Sell Your Search & Walk the **Auction** Auction Sales List Welcome Locator Vehicle Line Schedule Watch Register as a Bidder Enter your zip code Auto Salvage News Chat Room and select a state



Vehicles are listed by the state they are located.

F<sub>19</sub>.22
Auto Salvage Bid.com

Member Log On Help

Logo

Welcome Sell Your Vehicle

Sales List

Search & Bid

Walk the Line

Vehicle/Part Locator

Auction Schedule Auction Watch

#### Sales List

121 Vehicles listed for Massachusetts						44			
Damage Type	Lot#	YR	Make	Model	Body	Mileage	State and Title Type	Miles to Car	
Burned Interior	12345	99	Honda	Accord	4-DR	100,000	MA-Clean	112	Р
Roll Over	12346	94	Totyota	Camry	2-DR	150,000	MA-Clean	56	A
Note:	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	27 spaces	5	3

Logo

## **Auto Salvage Bid.com**

Member Log On Help

	Welcome Sell Your Vehicle	Sales List Search & Bid	Walk the Line Vehicle/Part Locator	Auction Schedule Auction Watch			
		Lot Numb	ber 10001				
7 45	Photo-Left Front	Photo-Right Front	Photo-Right Rear	Photo-Left Rear  15 Second Video f the Engine Starting			
	Photo-Front Interior	Photo-Rear Interior	Photo-Engine Compartment				
1	Location City	State Zip Code	9 V.I.N. Vehi	cle Identification Number			
2	Auction Date & Time	Date Time	10 Retail Value Co	mplete			
3	Year, Make & Model	Year Make Mo	odel 11 <b>Title Type</b>				
4	Color color	Interior color	12 Damage				
5	Engine Desc	cription Cylinders	13 Delivery Availa	ble			
6	Transmission	Туре	14 Distance to Vel	nicle			
7	Drive 2-wheel, 4	4 wheel, etc.	15 Additional Info				
8	Mileage		16 Price is on the	next page			
	Purchase Vehicle						
		47 71					

Note: This page is referred to as the "Detailed Information/Photographs Page"

Logo

### **Auto Salvage Bid.com**

Member Log On

Help

Vehicle/Part Auction Auction Walk the Sell Your Search & Sales List Welcome Locator Watch Line Schedule Vehicle Bid Lot Number 10001 **Photo-Left Rear Photo-Right Rear Photo-Right Front Photo-Left Front** 15 Second Video f the Photo-Engine **Photo-Rear Interior Photo-Front Interior Engine Starting** Compartment 9 V.I.N. Vehicle Identification Number State Zip Code City 1 Location 2 Auction Date & Time Date Time 10 Retail Value Complete 11 Title Type Make Model 3 Year, Make & Model Year 12 Damage Interior color 4 Color color 13 Delivery Available Description Cylinders 5 Engine 14 Distance to Vehicle 6 Transmission Type 15 Additional Info. <sup>7</sup> Drive 2-wheel, 4 wheel, etc. \$1,450.00 16 Price of Vehicle 8 Mileage **Confirm Purchase** Vehicle

49

Logo

## **Auto Salvage Bid.com**

Member Log On Help

Welcome

Sell Your Vehicle

Sales List

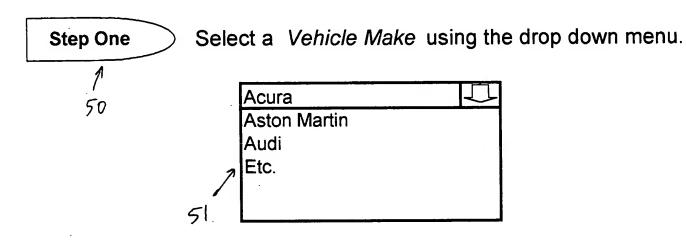
Search & Bid

Walk the Line

Vehicle/Part Locator

Auction Schedule Auction Watch

#### Search & Bid for Future Auctions and Fixed Price Vehicles



Go 1/ 52\_ Logo Au¹

# Fig. 26 Auto Salvage Bid.com

Member Log On Help

Welcome

Sell Your Vehicle

Sales List

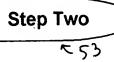
Search & Bid

Walk the Line

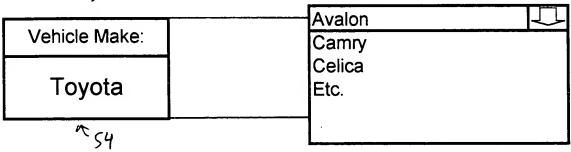
Vehicle/Part Locator

Auction Schedule Auction Watch

#### Search & Bid for Future Auctions and Fixed Price Vehicles

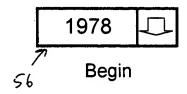


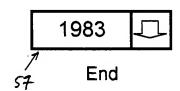
Select a Vehicle Model using the drop down menu.

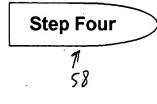


Step Three

Choose a starting and ending year using the drop down menus.







Enter your zip code to determine the distance a vehicle is from you.

Zip Code

Go 7

# Fig. 27 Auto Salvage Bid.com

Member Log On Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid

Walk the Line Vehicle/Part Locator Auction Schedule Auction Watch

#### Search results for

61> 1978

1999

Toyota

Camry

Damage Typ	Lot#	YR	Make	Model	Body	Mileage	State and Title Type	Mil s to Car	] .
Burned Interior	12345	99	Toyota	Camry	4-DR	100,000	MA-Clean	56	Ρ
Roll Over	12346	94	Toyota	Camry	2-DR	150,000	MA-Clean	101	Α
62									



Note: This list is the same format as the sales list. The search will be listed by distance starting with the vehicle closest to the zip code entered.

# Fig. 28 Auto Salvage Bid.com

Member Log On Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid

Walk the Line Vehicle/Part Locator

Auction Schedule Auction Watch

#### Can't Make it to the Auction?

# Please enter your auto bid values below for Lot Number 10001

			1999 Toyota		Cami	Camry LE	
	Dhata	Retail Value Complete		\$13,500			
	Photo		Auction Da	Auction Date & Time		5/19/00	10:00AM
			Location-City & State		New Haven	СТ	
<b></b>	1965 66 → Enter your maximum bid value						
		67→ Enter your sta	• [				
	Your hids will be incremented according to the						

Your bids will be incremented according to the following chart:

	Price of Vehicle	Bid Increment
حر 8)	\$1.00 - \$500	\$20
	\$501 - \$5000	\$25
:	5,001 - \$50,000	\$50



Fig.29

Auto Salvage Bid.com

Member Log On

Welcome

Logo

Sell Your Vehicle

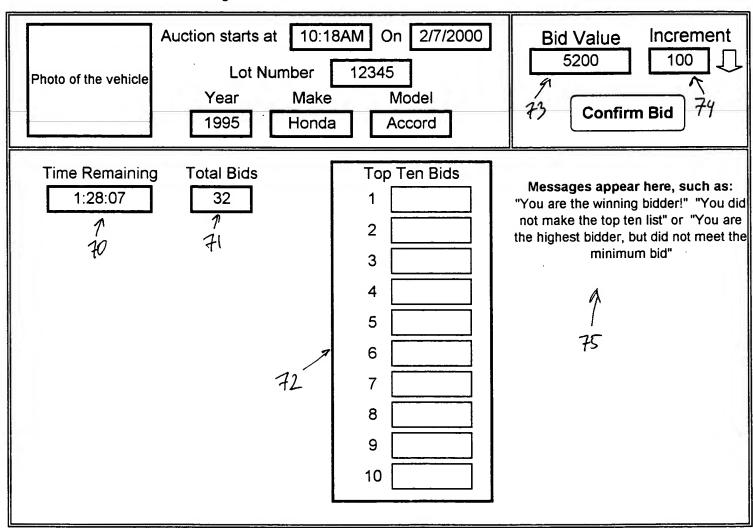
Sales List

Search & Bid

Walk the Line Vehicle/Part Locator

Auction Schedule Auction Watch

#### Confirm your bid and watch the clock!



Confirm Bid Screen

Lot Number 12353

# Fig. 30 Auto Salvage Bid.com

Member Log On

Lot Number 12353

Help Sell Your Walk the V hicle/Part **Auction Auction** Search & Welcome Sales List Vehicle Locator Line Bid Schedule Watch Walk the Line 1/21/2000 9:00AM Art Work Bid on more than one vehicle **Photo** Photo Photo 1998 Toyota Camry LE 1998 Toyota Camry LE 1998 Toyota Camry LE Lot Number 12353 Lot Number 12353 Lot Number 12353 1/21/2000 9:06AM Art Work Bid on more than one vehicle Photo Photo **Photo** 1998 Toyota Camry LE 1998 Toyota Camry LE 1998 Toyota Camry LE Lot Number 12353 Lot Number 12353 Lot Number 12353 1/21/2000 9:12AM Art Work Bid on more than one vehicle Photo Photo Photo 1998 Toyota Camry LE 1998 Toyota Camry LE 1998 Toyota Camry LE

Lot Number 12353

Auto Salvage Bid.com

Member Log On Help

Welcome

Sell Your Vehicle

Logo

Sales List

Search & Bid

Walk the Line Vehicle/Part Locator

Auction Schedule Auction Watch

#### Vehicle/Part Locator for Past Auctions

	Photos	Description and Location of Vehicle	Distance	Sale Date
		1994 Toyota Camry LE		
T 80	Photo of Vehicle	126 Auto Parts Inc. Boston, MA 01234	15 Miles	4/24/2000
		(617) 445-1298		
	•	1994 Toyota Camry LE		
	Photo of Vehicle	126 Auto Parts Inc. Boston, MA 01234	15 Miles	4/24/2000
		(617) 445-1298		
		1994 Toyota Camry LE		
	Photo of Vehicle	126 Auto Parts Inc. Boston, MA 01234	15 Miles	4/24/2000
		(617) 445-1298		
*******		1994 Toyota Camry LE		
	Photo of Vehicle	126 Auto Parts Inc. Boston, MA 01234	15 Miles	4/24/2000
		(617) 445-1298		

Note: This module uses the same search format as "Search and Bid" but searches old auction lists linked to the winning bidder's address so the individual searching for a part may find where the vehicle went.

Logo

# Auto Salvage Bid.com

Member Log On

Help

R 82

Welcome	Sell Your Vehicle	ales List		k the ne Loca		
					Next M	
Auc	tion Sc	chedu	le		January	2000_83
Monday	Tuesday	Wed	Thursday	Friday	Saturday	Sunday
					1	2 -85
3	4 Mass Conn.	5	6	7 Mass Conn.	8	9
10	11	12	13	14	15	16
17	18	19	20 Mass Conn. RI	21	22	23
24	25	26	27	28	29	30
31			K		LAST MON	TH 🚛

Logo

### **Auto Salvage Bid.com**

Member Log On

Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid

Walk the Line Vehicle/Part Locator

Auction Schedule Auction Watch

### **Auction Watch**

Step One Please	e enter your acco	unt number a	and password.
८८०unt Number		Password	

Step Two Enter the lot number of the vehicle you want to watch.

Step Two Lot Number 191

Step Three	$\supset$
/	
92	

Go to the Auction

## **Auto Salvage Bid.com**

Help

#### **Auction Watch**

Lot Number 10001

1999 Toyota Camry LE

Retail Value Complete \$13,500

Auction Date & Time 5/19/00 10:00AM

Location-City & State New Haven CT

<b>a</b>	Start Time	
957	9:06:00	
Γ	Timer	
96/	1:52:04	
·/b —		
	Α	
	r	
	t	
	W	
	0	
	r	
	k	٠

Top Ten Bids								
1	\$	5895						
2	\$	5800						
3	\$	5400						
4	\$	5000						
5	\$	4985						
6	\$	4900						
7	\$	3450						
8	\$	3400						
9	\$	3100						
10	\$	2350						
	97							

Bidding in Progress

FIG. 35.

Logo

# AutoSalvageBid.com

P.O. B x 766 Framingham MA 01701 1-877-Auto Bid

			**************************************				· · · · · · · · · · · · · · · · · · ·		
·		Bidde	r Reg	gistra	atio	on Fo	orm		1 1 2 1 1 1 1
	Company Name				<del>-</del>				
7	Address								
00	City			State			Zip C	Code	
98	Mail Address			· ·· · · · · · · · · · · · · · · · · ·					
	(If different)  City			State			Zip C	Code	<u> </u>
	Telephone			Fax	، إ				
	Owner's Name				l Dri	vers lic	ense Nur	mher	
	Business License	Number				7010 210	C113C 14a1	noc.	
	Federal Tax I.D. Nu		al Securit	v Numb	er				
<b>&gt;</b>			<del></del>			uvina li			
71	Please atta		or one c	or trie i		wing ii	censes	•	
44	Dealer's License Nun	iber							
	Auto Repair License	Number							
	Dismantler License N	umber							
	Other License Number	er				Desc	ription		
	Credit Card Type		c	redit Ca	rd N	Number [	··		
100/	Name on Credit Card		· · · · · · · · · · · · · · · · · · ·	·····		Expirati	on Date		
				•					
	The undersigned, as a law more of the above mention	víul representa	tive of the a	bove nan	ned l	ousiness, (	certifies tha	at the busin	ness has one or
	acts of its employees or a	gents who hav	e explicit or	implied o	onse	ent to place	e bids. I ag	ree that al	l vehicles are
101	sold "as is" without warrar purchased vehicle must b			_		•			· · · · · · · · · · · · · · · · · · ·
101	responsible for storage ex	penses. In the	event that	a vehicle	is no	ot picked u	p within 10	) working o	lays after the day
	of the sale, it will be relisted liable for any other charge			-			•		,
	expenses. The business		_	•	-				i i
·	conditions of AutoSalvage that the information provide	_		•					
İ	this document, I acknowle	dge that I read	and under	stood its o	onte	nt.	· · · · · · · · · · · · · · · · · · ·		
		<del></del>							
	Signature		<u> </u>	Print Nar	ne		Job	Title	Date

Logo

# Auto Salvage Bid.com

Member Log On Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid Walk the Line

Vehicle/Part Locator

Auction Schedule Auction Watch

Enter your account number	Password	
		Log On
102	103	7' 10 <b>4</b>
102	103	104

Logo

### **Auto Salvage Bid.com**

Help

Welcome

Sell Your Vehicle

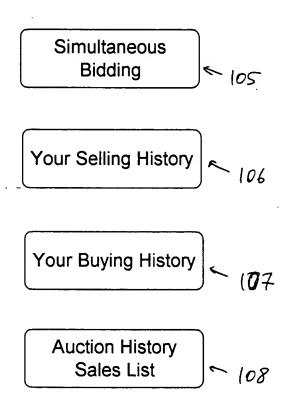
Sales List

Search & Bid

Walk the Line Vehicle/Part Locator

Auction Schedule Auction Watch

### **Member Options**



Logo

## **Auto Salvage Bid.com**

Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid Walk the Line

Vehicle/Part Locator

Auction Schedule Auction Watch

#### Simultaneous Bidding

#### Enter up to three lot numbers

Lot Number	14362	
Lot Number	21332	Go
Lot Number		110
109		

F19.39

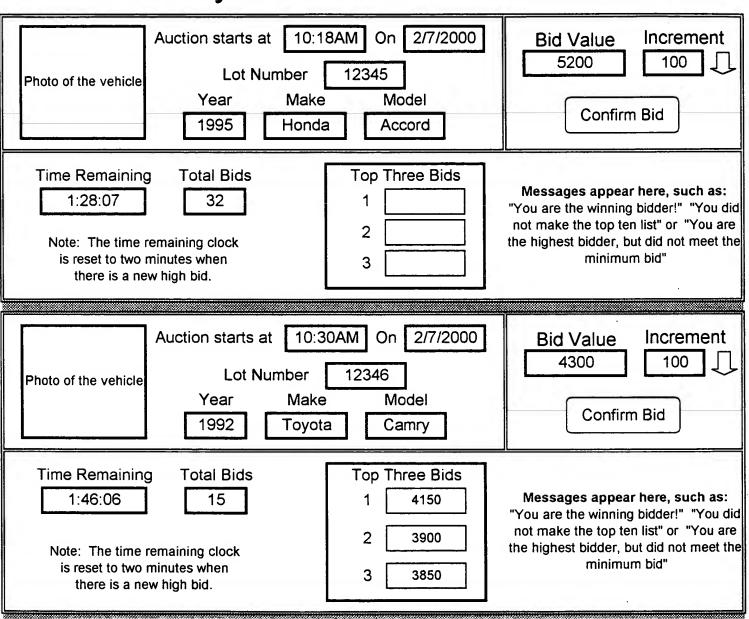
Logo

#### **Auto Salvage Bid.com**

Help

Welcome Sell Your Vehicle Sales List Search & Bid Walk the Line Vehicle/Part Locator Schedule Watch

#### Confirm your bid and watch the clock!



Note: This screen reflects that two lot numbers were entered in the simultaneous bidding screen.

Logo

## **Auto Salvage Bid.com**

Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid

Walk the Line

Vehicle/Part Locator

Auction Schedule Auction Watch

#### Your Selling History

January 1, 2000 to December 31, 2000

Damage	e Type	Lot#	YR	Make	Model	Body	Mileage	Sale Date	Sale Pric
Burned	Interior	12345	99	Honda	Accord	4-DR	100,000	2/5/2000	\$4,600
, Roll (		12346	94	Toyota	Camry	2-DR	150,000	3/7/2000	\$4,150
15 sp	aces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	8 spaces	8 spaces

1

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**Auto Salvage Bid.com** 

Help

Welcome

Sell Your Vehicle

Logo

Sales List

Search & Bid

Walk the Line

Vehicle/Part Locator Auction Schedule Auction Watch

#### Your Buying History

January 1, 2000 to December 31, 2000

Damag Type	Lot#	YR	Make	Model	Body	Mileage	Purchase Date	Purchas Price
Burned Interior	12345	99	Honda	Accord	4-DR	100,000	2/5/2000	\$4,600
Roll Over	12346	94	Toyota	Camry	2-DR	150,000	3/7/2000	\$4,150
15 spaces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	8 spaces	8 spaces

1

112

Welcome

# Fg. 42. Auto Salvage Bid.com

Help

Sell Your Vehicle Sales List Search & Bid Walk the Line Vehicle/Part Locator Schedule	Auction Watch
Auction History Sales Lists The last two auctions for each state will be listed	
Connecticut	1
○ 2/5/2000 ○ 3/10/2000	U
Massachusetts	]
○ 2/10/2000 ○ 3/22/2000	
New Hampshire	]
<u>2/2/2000</u> <u>3/2/2000</u>	
Rhode Island	]

Logo

### **Auto Salvage Bid.com**

Help

Welcome

Sell Your Vehicle

Sales List

Search & Bid

Walk the Line Vehicle/Part Locator

Auction Schedule Auction Watch

#### **Auction History Sales List**

For Connecticut

2/5/2000

Damage Type	Lot#	YR	Make	Model	Body	Mileage	State/Title	Sale Pric
Burned Interior	12345	99	Honda	Accord	4-DR	100,000	CT-Clean	\$4,600
Roll Over	12346	94	Toyota	Camry	2-DR	150,000	CT-Clean	\$4,150
15 spaces	5 spaces	2	5 spaces	10 spaces	4 spaces	8 spaces	27 spaces	8 spaces

71

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Logo

# Auto Salvage Bid.com

Member Log On Help

vvercome i i	Sell Your Vehicle	Sales List	Search Bid	&	Walk the Line	Vehicle Loca	11	Auction Schedule	Auction . Watch	
			Lot I	Vumb	er 10001					
Ph to-Left Front		Photo-Right Front			Photo-Right Rear			Photo-Left Rear		
Photo-Fron	t Interior	Photo-Rear Interior			Photo-Engine Compartment			15 Second Video of the Engine Starting		
Location	City	Sta	te Zip (	Code	9 <b>V.I.N.</b> Veh			icle Identification Number		
2 Auction Date	& Time	Date	Tir	ne	<sup>10</sup> Retail Value Comple					
Year, Make 8	k Model	Year Make Mo		odel 11 Title Type						
Color	color	Interio	r	color	12	Damage	<b>)</b>			
Engine	Desc	ription	Cylinder	S	13	Delivery	/ Availa	ble		
Transmissio	n	Туре			14	Distanc	e to Ve	hicle		
Drive 2-wheel, 4 wheel, etc.					15	Additio	nal Info	)		
8 Mileage										
	Place Bid									
	_				115		_			

Note: This page is referred to as the "Detailed Information/Photographs Page"

#### Auto Salvage Bid.com

#### Vehicle Damage Descriptions

- 1. All Over
- 2. Burned Engine
- 3. Burned Interior
- 4. Burned All Over
- 5. Chemical Spill
- 6. Drive Train
- 7. Driver's Side
- 8. Engine Damage
- 9. Flood/Salt
- 10. Flood/Fresh
- 11. Flood
- 12. Front End
- 13. Left Front
- 14. None Visible
- 15. Passenger Side
- 16. Rear End
- 17. Right Front
- 18. Roll Over
- 19. Roof
- 20. Undercarriage
- 21. Vandalism